

Annual Events Summary 2018

Celebrating 10 years in 2018

Overview

Futures For Kids raises funds for charities which provide for the care and development, the relief of hardship, and the inspiration of children and young people. Our aim is to give the participants and companies in the futures and options industry a platform through which to give back to society, and to create a brighter future for disadvantaged children.

We choose the charities we support based on a number of criteria, including:

- Provide support, welfare and development for children/young adults not medical care.
- Are supported by the communities in which they operate.
- See material benefit from FFK donations without becoming dependent on them- it must be clear that FFK will
 make a difference
- Have annual revenues of less than £10 million.
- Do not discriminate on the basis of faith, gender, ethnicity or politics.
- Spend a minimum of 80% of their revenue directly on projects, and not admin, marketing etc.

These criteria mean we make a tangible and purposeful impact on these charities. We aim to donate all profits from our events, and 100% of any donations to charities. All trustees provide their services to FFK for free.

The Trustees, past and present, are very proud of what we've accomplished so far. But this is just the beginning there is still more work to be done!



Overview

FFK will:

- Support a small number of 'core' charities over a minimum of a two-year period. These will have a geographical spread to from close to the City of London to overseas.
- Make payments to core charities every six months, based on funds raised during the period.
- Make additional one-off grants, totalling around 15% of annual funds raised, to other charities for specific requests to cover capital costs of projects.





Our Loyal Supporters

Over our 10-year history, scores of City firms have supported FFK events. Below are just a few of the companies that have been consistent supporters of FFK's fundraising activities,

integral in our success •

















































Benefits of Association with FFK

- Align your firm with the goodwill and recognition FFK has created in the global listed derivatives industry
- Receive recognition through a range of marketing opportunities, including the FFK website, event on-site branding and promotional communication
- Participate in a wide range of networking opportunities that connect firms in the industry including:
 - exchanges, industry bodies, software vendors, brokers, investment banks, clearing firms, prop trading firms, management consultants, financial consultants, recruitment consultants, network vendors, industry media outlets, and public relations companies
- Boost workplace morale through employee participation in FFK Events
- Help FFK identify potential charities to support



Events Overview - FFK Organised

FFK events have been a way to bring together the futures and options industry in a relaxed environment.

The people attending our events represent a wide range of organisations and positions within the industry, from new entrants right up to C-suite executives.

While contributing much needed funds to incredible charities, supporters also benefit from marketing and brand awareness opportunities as well as entertaining or networking with current and prospective clients.















The 2018 FFK Events Calendar

day and message

May – The inaugural FFK 10K TO BE CONFIRMED – FFK's Assault Thunderbolt **April - Quiz Night Nov** - Race Night This is a fun event that Picture Royal Ascot, your Get ready to help us sees teams of ten gather in "to feel like kids again" and tackle favorite reruns from the celebrate 10 years, and what the relaxed, internet-free a series of inflatable obstacles '70s and '80s, and people better way to do that than venue in The City. Always including ball pits, a climbing wall wearing funny hats, and with a fun-run. There is a enjoyable, and a great and "gauntlet". This event is still you're beginning to get a 10k for the serious runners. evening to spend with subject to approval (council) as taste for what this event is and a 5k for the fun-runners. colleagues and customers well as requiring sponsoring like. How's your memory? Wednesday Wednesday **Thursday Tuesday** Wednesday **Thursday** Wednesday **Thursday** May - FFK Day 4th July Golf Day Oct - Five-a-side **Dec** – A Christmas This is a day set aside for Held on U.S. Independence Day, How do you find out which reception our supporters to do their this event started when a City firm has the best Let's get together for a London-based U.S. executive footballers? You hold a own thing, for FFK. It's a drink and some great way to build traded in his barbeque tongs for tournament. This is a fun Christmas cake, and golf clubs. We now compete for afternoon, that tests even company culture by maybe bust-out a tune the right to lift the silver-ware the fittest with the roundgetting employees by the fire. named in his honour: The Bob involved in this positive robin format

Ray Memorial Trophy



Events Overview – Company Organised

Companies have also run their own events in aid of FFK, such as:

- Citigroup has had quiz nights and dress-down days with all proceeds going to FFK
- Kite Group organised a "Jazz and Comedy" night in November 2015, which saw 100 people attend
- CurveGlobal had a cake sale on FFK Day and the funds were matched by the LSEG charitable foundation
- LSE also invited FFK to open trading at their market opening ceremony as we inaugurated FFK Day in 2015
- GH Financials
 global offices –
 London, Chicago,
 Hong Kong raised
 funds by selling
 FFK-logoed t shirts, and then
 matched those
 contributions, all
 as part of FFK Day





 LSE invited FFK to open trading at their market opening ceremony as we inaugurated FFK Day in 2015



 Trading Technologies sponsors a Tennis Tournament at FIA's Boca conference, donating and matching funds raised to FFK

Opportunities to Support FFK

Each FFK event provides opportunities for a range of sponsorships and participation levels, ranging from **full event sponsorship**, with all associated branding and participation opportunities, down to **single ticket** options.

Alternatively, firms can consolidate their support into one annual package – the **Annual Partner Programme** – and select the events and participation levels best suited to their objectives in one go.

- Allows sponsors the flexibility to select from a package of events to participate in across the year, in a one-off budgeting exercise.
- Provides sponsors with acknowledgement on all publicity materials as an FFK Partner, including the new FFK website, launching shortly, throughout the year.
- Communicates the supporter's long-term plans of giving back to good causes and builds goodwill
- Takes a tiered approach to each event enabling sponsors to enter at a level suiting their requirements
- FFK's events are varied to meet the needs of our supporters and their guests
- Events are spread over the year, across various areas to provide sponsors some variety



Partner Programme details

• The newly created Partner Programme is formed of three levels – platinum, gold and silver. Each provides the partner with a number of 'Smileys' – an FFK token that can be allocated to the events of your choice through the year. The higher the level of partnership, the more Smileys in the partner package. Here are the three levels available in our Partner Programme+:

Platinum මෙමමමමමමමමම

"Platinum Partner" acknowledgement on all event publicity and marketing for the year

- Ten Partnership Smileys
- Partners are welcome to consolidate their package Smileys into single events or across multiple events
- Participation in events may be reserved before general release

£10,000

Gold වෙවවවෙ

"Gold Partner" acknowledgement on all event publicity and marketing for the year

- Five Partnership Smileys
- Partners are welcome to consolidate their package smiley's into single events or across multiple
- Participation in events may be reserved before general release

£7,500

Silver මලාල

"Silver Partner" acknowledgement on all event publicity and marketing for the year

- Three Partnership Smileys
- Partners are welcome to consolidate their package Smileys into single events or across multiple
- Participation in events may be reserved before general release

£5,000

How it works

A Gold Partner consists of five (5) Partnership Smileys, which may be apportioned to the partner's event(s) of choice, comparative to the desired sponsorship level. Therefore, a Gold Partner may opt to be a Platinum sponsor at an event eg Poker Night, utilising all their smiley's on a sole occasion.

The Partner Programme allows our forward-looking supporters to include their brand on all FFK publicity materials, including the new **FFK website**, launching in January 2018.



2018 Events Packages & Smiley Allocations

Quiz Night 26 April	FFK Day 23 May	FFK 10k 23 May	Golf Day Tuesday 4 July	Five-a-Side 4 October	Poker Night Taking a break	Race Night 1 November
Platinum - £2,500	Platinum - £3,000	Platinum - £10,000	Platinum - £10,000	Platinum - £5,000	Platinum - £5,000	Platinum - £4,000
000	000	00000	00000	00000	00000	0000
Gold - £1,200	Gold - £1,500	Gold - £2,000	Gold - £3,900	Gold - £2,000	Gold - £2,000	Gold - £1,000
	3	00	000	© ©	© ©	3
Silver - £750	Silver - £1,000	Silver - £1,000	Silver - £2,000	Silver - £1,000	Silver - £1,500	Silver - £600
②	3		00		②	
			Bronze - £1,500		Bronze - £1,000	Bronze - £350
			②		②	



Details – The Quiz Night

Since 2009, this annual highly competitive, fun and value-for-money evening has teams of ten from around the markets competing for the annual Futures for Kids Trophy. Taking place in a relaxed, internet-free (no cheating!) venue in The City, it is a wonderful way to spend an evening with colleagues and customers.

Many teams come back year-after-year including banks, proprietary houses, software vendors, and industry bodies to name but a few. It's widely regarded as one of the most fun of the FFK events calendar.

Because of the format, company names are recognised throughout the evening with scores tallied at the end of each round. The MC is usually a senior trustee from the FFK Board who ensures all sponsors receive appropriate mentions. For instance, in 2017, ION was mentioned three times throughout the evening. The short mentions by the MC is great advertising and positions the company as part of the futures family, with many senior people in the room.

Many companies take the opportunity to invite customers and colleagues to the evening. The informal aspect of the night means business conversations may be had in a relaxed mood and friendly setting.

Sponsorships start at £750 Tables at £600



Details – The Quiz Night

Quiz Night	Platinum - £2,500	Gold - £1,200	Silver - £1,000	Bronze - £750	Table - £600	
April	Table of 10 quizzers	Table of 10 quizzers	Table of 10 quizzers	Table of 10 quizzers	Table of 10 quizzers	
7.01.1	Table of 10 quizzers	A game round	Publicity via these avenues:	Publicity via these avenues:	Limited publicity	
		• Buzzer,	 Less prominent positioning on 	 Minor prominent positioning on 		
		• Photo,	- Sponsorship marketing pyramid	- Sponsorship marketing pyramid		
		True/False	- Any LinkedIn and twitter posts	- Any LinkedIn and twitter posts		
	A game round	Publicity via these avenues:				
	Buzzer,	Prominent positioning on				
	• Photo,	- Sponsorship marketing pyramid				
	True/False	- Any LinkedIn and twitter posts				
	A game round					
	• Buzzer,					
	• Photo,					
	True/False					
	Publicity via these avenues:					
	 Most prominent positioning on 					
	- Sponsorship marketing pyramid					
	- Any LinkedIn and twitter posts					
	All tables include a starter pack with wine and bottled beer awaiting you and your guests, as well as hors d'oeuvres at half-time					
Annually since 2009	Events are promoted on the new Futures for Kids website, referenced by our global partners on various media outlets					



Details – FFK Day

Since 2015, FFK Day has provided our supporters with a day to dedicate towards FFK by contributing in your own way.

FFK Day has gathered support from companies such as Citi, GH Financials, Fidessa, CurveGlobal and The LSE, among others.

Supporters have utilised their own resources:

- Donating monies raised from internal drives, and having company matching schemes, demonstrating employers are interested in the causes that interest their valued assets
- Selling t-shirts
- Holding "dress-down" days
- Selling cakes in "bake-off" competitions, and so on.

It can be anything, as long as you make it fun, and don't mind FFK telling our friends about what you're doing.

We also hold the Walk to Work on FFK Day.

Sponsorships start at £1,000



Details – FFK Day

FFK Day	Platinum - £3,000	Gold - £1,500	Silver - £1,000	Bronze - £750	
May	Exclusive branding as the event sponsor	Publicity via these avenues:	Publicity via these avenues:	Publicity via these avenues:	
May	Events and activities from this event link to the	Prominent positioning on	 Prominent positioning on 	 Prominent positioning on 	
	Platinum sponsor for any social media and digital	- Sponsorship marketing pyramid	- Sponsorship marketing pyramid	- Sponsorship marketing pyramid	
	footprint	- Any LinkedIn and twitter posts	- Any LinkedIn and twitter posts	- Any LinkedIn and twitter posts	
	Publicity via these avenues:				
	 Most prominent positioning on 				
	- Sponsorship marketing pyramid				
	- Any LinkedIn and twitter posts				
	FFK Day is the event headline, under which the Walk-to-	Work falls. In 2018, there may be a new event			
	occurring on this day in place of the W2W, which is to be confirmed. FFK Day sponsors enjoy the extension				
	of both marketing avenues of the events on the day eg. W2W, FFK10K, Bake-off, etc, and the day itself.				
Annually since 2015	Events are promoted on the new Futures for Kids website, referenced by our global partners on various media outlets				



Details – Walk-to-Work

The brainchild of frustrated Kent commuters, this walk consists of four routes from different corners of London, converging into the City for a 6pm finish. No one actually makes it to work on this day

The FFK Walk to Work has so far raised more than £280K for our wonderful charities. In 2017, FFK's fund-raising topped the £2.75 million mark thanks to the generosity of so many people across our industry. With our eye on the next milestone, please continue to show how much you care by joining us on next year's walk. The sponsorship money you raise goes directly to our supported charities and makes a real difference to the lives of children at home and abroad.

You'll be among friends with staff from every level across banks, brokerage firms, exchanges, proprietary trading firms, IT vendors, journalists and consultants taking part in the walk to give something back to the community. You can enter as individuals or teams and there are prizes for the most money raised, the best fancy dress, etc.

Choose from four start points in/near parks on the outskirts of London. Whether you're up for a gentle stroll in the park, an all-day yomp over the full 35 miles, or something in between, there's a distance to suit all fitness levels - and flexible start times too. And to celebrate your success there is a finish line party in the City of London.



Details – Walk-to-Work

Walk-to-Work	Platinum - £POA	Gold - £2,000	Silver - £1,000	Bronze - £500
May	Publicity via these avenues:	Publicity via these avenues:	Publicity via these avenues:	Publicity via these avenues:
May	 Most prominent positioning on 	 Prominent positioning on 	 Less prominent positioning on 	 Least prominent positioning on
	- Sponsorship marketing pyramid	- Sponsorship marketing pyramid	- Sponsorship marketing pyramid	- Sponsorship marketing pyramid
	- T-shirts worn by all walkers (~60)	- T-shirts worn by all walkers (~60)	- T-shirts worn by all walkers (~60)	- T-shirts worn by all walkers (~60)
	- Banners at city checkpoints	- Banners at city checkpoints	- Banners at city checkpoints	- Banners at city checkpoints
	Medals branding for all finishers	All social media publicity	All social media publicity	All social media publicity
		Acknowledgement at the IDX Gala Dinner attended	Acknowledgement at the IDX Gala Dinner	Acknowledgement at the IDX Gala Dinner
	All walker's social media accounts	by 600 industry executives	attended by 600 industry executives	attended by 600 industry executives
	Exposure in both UK and US via digital media outlets			
	and walker's t-shirts			
	Acknowledgement at the IDX Gala Dinner attended by]		
	600 industry executives			
	All sponsors are invited to the post-event reception that	also serves as the finishing line for the walkers		
Annually since 2011	All walkers receive an FFK W2W branded shirt for their walk.			



Details – The 4th July Golf Day

Held on Independence Day, this event started when a London-based US executive traded in his barbeque tongs for golf clubs.

The Futures for Kids 4th July Golf Day all started from a conversation with the CBOTs, late Bob Ray. Bob loved what we do at FFK, enjoyed his golf, and knew a good idea when he heard one.

So, when FFK's Trustees pitched the first Independence Day US holiday golf event to him in 2010, the CME didn't hesitate to get right behind it.

Now, fourballs formed of players from software vendors, banks, brokerages, exchanges, and consultants, all play to take the silverware home named in his honour:

The Bob Ray Memorial Trophy.

Sponsorships start at £1,500



Details – The 4th July Golf Day

Golf Day	Platinum - £POA	Gold - £3,900	Silver - £2,000	Bronze - £1,500		
July	A Fourball entered into the Team and Individual	A Fourball entered into the Team and Individual	A Fourball entered into the Team and	A Fourball entered into the Team and		
	Stableford Competitions	Stableford Competitions	Individual Stableford Competitions	Individual Stableford Competitions		
	Brand-marketing option:	Brand-marketing option:	A competition hole:	Publicity via these avenues:		
	 Vpar Scoring System (includes full branding 	 Vpar Scoring System (includes full branding 	• Longest Drive,	 Minor prominent positioning on 		
	placement online & scorepads)	placement online & scorepads)	Nearest the pin,	- Sponsorship marketing pyramid		
	 Refreshments Buggy (includes buggy branding & cost 	 Refreshments Buggy (includes buggy branding & 	• Beat the pro,	- Any LinkedIn and twitter posts		
	of refreshments)	cost of refreshments)	• Hole-in-one,			
	The Barbeque Lunch	The Barbeque Lunch	• The Fastest Hole			
	A competition hole:	Publicity via these avenues:	Publicity via these avenues:	Corporate branding on one "flying		
	• Longest Drive • Nearest the pin • Beat the pro • Hole-in-	Prominent positioning on	 Less prominent positioning on 	teardrop" banners, in-line with number		
	one • The Fastest Hole	- Sponsorship marketing pyramid	- Sponsorship marketing pyramid	of fourballs in sponsorship package		
		- Any LinkedIn and twitter posts	- Any LinkedIn and twitter posts			
	Additional brand-marketing opportunity to include	Additional brand-marketing opportunity to	Corporate branding on one "flying teardrop"			
	branded items (polo shirts, caps, balls, tees,	include branded items (polo shirts, caps, balls,	banners, in-line with number of fourballs in			
	scorebooks, towels) to package, arranged and	tees, scorebooks, towels) to package, arranged	sponsorship package			
	managed by FFK, with costs incorporated into the	and managed by FFK, with costs incorporated				
	Corporate branding on "flying teardrop" banners, in-	Corporate branding on "flying teardrop" banners,		4		
	line with number of fourballs agreed in sponsorship	in-line with number of fourballs agreed in				
	package	sponsorship package				
	Publicity via these avenues:		_			
	 Most prominent positioning on 					
	- Sponsorship marketing pyramid					
	- Any LinkedIn and twitter posts					
	All players will receive Tea, coffee and bacon rolls on arrival, 18 holes of gold for all golfers, Barbeque lunch, other golfing and associated items as provided by sponsors.					
Annually since 2010	The winners of the competitions - teams and individuals - will be presented with prizes at the post-event luncheon					



Details – Five-a-Side Football

How do you find out which City firm has the best footballers? You hold a tournament. This is a fun afternoon, that tests even the fittest with the round-robin format.

The FFK Five-a-side tournament was originally a supporter managed football tournament run by Trading Technologies and Divento Futures. In 2017, ION revived the event, which attracted nine City companies to compete for the honours in this autumn tournament.

The tournament is a great way of raising money for FFK, while making the event a regular on the social calendars, both, within the company and with your customers.

Venues offer refereeing services, and have experience in running these activities, if help is required.

Sponsorships start at £500



Details – Five-a-Side Football

Five-a-side	Platinum - £2,750	Gold - £1,000	Silver - £500		
September	A team of seven players, and have the option to "buy" more players at £100 each (how much do you want to win?).	A team of seven players, and have the option to "buy" more players at £100 each (how much do you want to win?).	A team of seven players, and have the option to "buy" more players at £100 each (how much do you want to win?).		
	Exclusive tournament branding rights Two flying teardrop banners	One flying teardrop banner			
Optional add-ons	Playing Shirts Sponsor - picture your logo one side,	and the FFK logo on the other side - £1,000			
	Energy sponsor - covers anything that replenishes a goodies - £250	ers anything that replenishes and recharges the players. This gives you the right to share some of your company's marketing			
2010-2012, 2017	Food and beverages are provided, as are trophies for the winners and runner-ups. In 2017, our Gold Partners sponsored the post-event drinks				



Details – The Poker Night

The underground world of high stakes poker has nothing on our poker night. Set in the coolest of London's makeshift poker dens, a great evening with colleagues and customers.

Texas Holdem is one of the most popular variants of poker and has fascinated players for many years. The history of Texas Holdem is full of intrigue, mystery and full of interest. The popularity of this game has continued to grow and players are flocking from all over the world to get a piece of Texas Holdem poker.

In Texas Holdem, players are dealt two face-down cards. Afterwards, each player gets a chance to exercise his betting options. Next, three cards are dealt simultaneously on the table for all players to share. This is called the flop, and it is followed by another round of betting. A fourth card, called the turn, is then dealt, and it too is followed by a round of betting. One final community card called the river is dealt followed by a final round of betting.

When all bets have concluded, there is a showdown, in which the highest ranking hand in play wins the pot.

Sponsorships start at £1,000



Details – The Poker Night

Poker Night	Platinum - £5,000	Gold - £2,000	Silver - £1,500	Bronze - £1,000	
October	A table of 10 poker players	A table of 10 poker players	A table of 10 poker players	A table of 10 poker players	
	A table of 10 poker players	A table of 10 poker players	Third prize sponsor	Publicity via these avenues:	
				 Minor prominent positioning on 	
				- Sponsorship marketing pyramid	
				- Any LinkedIn and twitter posts	
	A table of 10 poker players	Second prize sponsor	Publicity via these avenues:		
			 Less prominent positioning on 		
			- Sponsorship marketing pyramid		
			- Any LinkedIn and twitter posts		
	First prize sponsor	Publicity via these avenues:			
		 Prominent positioning on 			
		- Sponsorship marketing pyramid			
		- Any LinkedIn and twitter posts			
	Exclusive branding as the event lead sponsor				
	Publicity via these avenues:				
	 Most prominent positioning on 				
	- Sponsorship marketing pyramid				
	- Any LinkedIn and twitter posts				
	All players and guests will be provided food and drinks courtesy of the Platinum sponsor				
2008-13, 2016-17	Players may re-buy unlimited chips in £50 lots until	the cut-off time of around 8.30pm			



Details – The Race Night

Picture Royal Ascot, your favourite reruns from the '70s and '80s, and people wearing funny hats, and you're beginning to get a taste for what this event is like. How's your memory? Join Futures for Kids for a race night unlike any other, or is it?

Enjoy a drinks reception on arrival, food during the evening and the opportunity to have a flutter on up to 8 races – all while helping Futures for Kids.

Book a table sponsorship or half table sponsorship or come along as an individual and enjoy the fun. You can name a race through our sponsorship packages, and/or name your own horse in one of the races. All sponsorships/places available on a first-come, first-served basis.

Sponsorships start at £1,000



Details – The Race Night

Race Night	Platinum - £4,000	Gold - £1,000	Silver - £600	Bronze - £350	
November	A table of 8 guests	A table of 8 guests	Half a table of 4 guests	Half a table of 4 guests.	
	Exclusive branding as the event sponsor	1	Guests may name horses in a race, and entered into the "Horse name of the night" competition	Publicity via these avenues: • Minor prominent positioning on - Sponsorship marketing pyramid - Any LinkedIn and twitter posts	
	Publicity via these avenues: • Less prominent positioning on - Sponsorship marketing pyramid - Any LinkedIn and twitter posts	Publicity via these avenues: • Less prominent positioning on - Sponsorship marketing pyramid - Any LinkedIn and twitter posts	Publicity via these avenues: • Less prominent positioning on - Sponsorship marketing pyramid - Any LinkedIn and twitter posts		
	Sponsorship of three races in programme, including naming rights	Guests may name horses in their sponsor's race, and entered into the "Horse name of the night" competition		-	
	Guests may name horses in their sponsor's race, and entered into the "Horse name of the night" Branding on front page of race night programme	_			
2016	All places include a copy of the race night programme, drinks reception on arrival and food during the evening.				



Celebrating 10 years in 2018



